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| Year Founded | 1999   |
| Ownership    | Privately held   |
| Headquarters | Austin, Texas  |
| Employees    | 250+   |
| Business     | Managed Technology Services<br>Provider for Higher Education<br>in the United States |

## LEADERSHIP TEAM

**Charles Brady**, Founder / Chairman of the Board

**Scott Drossos**, Chief Executive Officer

**Mark Holt**, Chief Financial Officer

**Kevin Reichle**, Chief Operations Officer

**Lou Delzompo**, Chief Technology Officer

**Matt Loecke**, Executive Vice President of Sales

**Teresa de Onis**, Vice President of Marketing

**Keesha Galindo**, Vice President of Human Resources

## MISSION

To be the best technology services provider to a thriving higher education system – one campus, one student, one administrator at a time.

## VISION

**To give higher education the power to do and achieve more.** Apogee will be recognized as the uncontested leader in higher education technology services delivery while maintaining our uncompromising focus on the campus experience.

## HIGHER EDUCATION IS OUR HIGHER PURPOSE

Established in Austin, Texas in 1999, Apogee is the only managed technology services provider whose sole focus is higher education. Fueled by a community of more than one

million students and administrators at nearly 400 colleges and universities nationwide and a team of over 250 dedicated employees, Apogee enables colleges and universities to put their institutional mission first and leave technology operations and management to the experts. With a relentless commitment to higher education and unrivaled technical and operational expertise at scale, Apogee works with campus leaders to free up critical time and resources, eliminate operational and budgetary distractions, and leverage technology for institutional transformation.

## SOLUTIONS

**Managed Campus Services:** Encompass a wide spectrum of managed IT services – networking, infrastructure, IT service desk, applications, endpoints – and professional services such as IT consulting and assessment, CIO advisory services, and IT staff augmentation. Customizable and delivered in a predictable budget model with comprehensive support to enable higher ed IT teams to free up time for innovation.

**ResNet:** Residential network managed services that provide blazing-fast, reliable Wi-Fi that can handle whatever Gen Z students throw at it – multiple connected devices, personal area networking, bandwidth-hungry applications – and a student support app customized with institutional branding.

**Video Services:** Traditional and IPTV streaming platforms created specifically for higher education to deliver entertainment, sports, premium movie channels, university content, and emergency alerts to students across campus.

**Campus Engagement:** Digital campaign curation and signage services that facilitate campus unity and community by managing a wide variety of campus-generated content and social media channels.

## THE APOGEE DIFFERENCE

**A partner with purpose.** After more than two decades focused exclusively on higher education, we know how technology can transform the educational experience and produce positive outcomes. Apogee is tireless in our pursuit of new services, technology-based tools, and ideas that help our customers drive greater value and achieve new levels of institutional growth. We have studied more than 800 institutional strategic plans and published our findings in the [online interactive report](#).

**Uncontested scale and expertise.** With operational scale and technical expertise perfected with nearly 400 institutions, Apogee can deliver managed technology services anywhere your campus needs demand in a predictable OPEX-based funding model. Our highly trained staff stay ahead of campus technology trends and apply learnings in real-time, fueling agility, efficiency, and continuous improvement of the student experience.

**World-class customer experience.** As true partners with a shared belief in higher ed, Apogee is an accountable extension of your team. Our SLA-driven performance metrics, built-in technology refreshes, predictable funding model, and dedicated Client Service Managers and Field Service Representatives ensure the most effective return on your investment. Our 98% customer satisfaction rate, 96% customer retention rate, and astounding NPS score of 71 reflect how we proudly wear your colors.

[Learn more at apogee.us](https://www.apogee.us)



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### CORPORATE HEADQUARTERS

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